

First-Class Mail Rates

(Filed by the USPS on 7/6/10 to take effect Jan 2, 2011)

Subclass/Rate Category	Rate for First Ounce (cents)				Rate for 2 Ounce Piece (cents)			
	Current Rates	Prop. Rates	% Change	Amount Change	Current Rates	Prop. Rates	% Change	Amount Change
LETTER-SIZE PIECES								
Single Piece Machinable /1	44.0	46.0	4.5%	2.0	61.0	64.0	4.9%	3.0
Single Piece Nonmachinable	64.0	67.0	4.7%	3.0	81.0	85.0	4.9%	4.0
Machinable Presort	41.4	43.3	4.6%	1.9	53.9	55.8	3.5%	1.9
Nonmachinable Presort	61.4	64.3	4.7%	2.9	73.9	76.8	3.9%	2.9
Automation Mixed-AADC /2	38.2	40.5	6.0%	2.3	50.7	53.0	4.5%	2.3
Automation AADC /2	36.0	38.1	5.8%	2.1	48.5	50.6	4.3%	2.1
Automation 3-Digit /2	35.7	37.8	5.9%	2.1	48.2	50.3	4.4%	2.1
Automation 5-Digit /2	33.5	35.6	6.3%	2.1	46.0	48.1	4.6%	2.1
POSTAL AND POST CARDS								
Single Piece Cards	28.0	30.0	7.1%	2.0	NA	NA	NA	NA
Machinable Presort	24.5	25.6	4.5%	1.1	NA	NA	NA	NA
Automation Mixed AADC /2	23.0	24.1	4.8%	1.1	NA	NA	NA	NA
Automation AADC /2	22.0	23.1	5.0%	1.1	NA	NA	NA	NA
Automation 3-Digit /2	21.8	23.0	5.5%	1.2	NA	NA	NA	NA
Automation 5-Digit /2	20.5	21.8	6.3%	1.3	NA	NA	NA	NA
FLAT-SIZE PIECES								
Single Piece	88.0	92.0	4.5%	4.0	105.0	110.0	4.8%	5.0
Nonautomation Presort	75.7	86.6	14.4%	10.9	92.7	104.6	12.8%	11.9
Automation Mixed ADC /2	72.5	80.0	10.3%	7.5	89.5	98.0	9.5%	8.5
Automation ADC /2	60.3	70.1	16.3%	9.8	77.3	88.1	14.0%	10.8
Automation 3-Digit /2	54.2	62.9	16.1%	8.7	71.2	80.9	13.6%	9.7
Automation 5-Digit /2	38.0	44.2	16.3%	6.2	55.0	62.2	13.1%	7.2
PARCELS								
Single Piece Commercial /3	122.0	161.0	32.0%	39.0	139.0	161.0	15.8%	22.0
Single Piece Retail /3	122.0	171.0	40.2%	49.0	139.0	171.0	23.0%	32.0
Business Parcels – ADC /3 /4	95.0	134.0	41.1%	39.0	112.0	134.0	19.6%	22.0
Business Parcels - 3-digit /3 /4	86.4	125.4	45.1%	39.0	103.4	125.4	21.3%	22.0
Business Parcels - 5-digit /3 /4	73.2	112.2	53.3%	39.0	90.2	112.2	24.4%	22.0
OTHER RATES								
NonMachinable Surcharge– (letters)	20.0	21.0	5.0%	1.0	NA	NA	NA	NA

- /1 The price for Single Piece, first ounce letters also applies to sale of the Forever Stamp at time of purchase.
- /2 Subtract \$0.003 for each automation letter, card, or flat that meets the requirements for Full Service Intelligent Mail.
- /3 For parcels weighing from 1 to 3 ounces, the USPS proposes the same price.
- /4 For presorted nonbarcode or nonmachinable parcels weighing less than two ounces claiming 3-digit or ADC prices, a \$0.05 surcharge applies.

The USPS in its filing introduced its new “Reply Rides Free Program” which provides a per-piece credit (equal to the amount paid for the second ounce) on all qualifying pieces weighing MORE THAN 1 OUNCE up to 1.2 ounces mailed during the program period above an established threshold, for mailers enrolled in the program. Qualifying pieces must be automation First-Class Mail letters mailed under the full-service Intelligent Mail Option and must contain a reply card or envelope, either courtesy reply or business reply. Additional eligibility requirements apply.

Business Reply Mail Rates
(Filed by the USPS 7/6/10 to take effect Jan. 2, 2011)
(All Rates Shown in Dollars)

Rate Category	Current Rates	Proposed Rates	Percent Change	Amount Change
BRM Regular Basic				
Per-Piece Charge /1	0.740	0.770	4.1%	0.030
Letter Rate, one ounce (BRM charge plus postage)	1.180	1.230	4.2%	0.050
Card Rate (BRM charge plus postage)	1.020	1.070	4.9%	0.050
BRM Regular High-Volume				
Per-Piece Charge /1	0.083	0.087	4.8%	0.004
Letter, one ounce (BRM charge plus postage)	0.523	0.547	4.6%	0.024
Card (BRM charge plus postage)	0.363	0.387	6.6%	0.024
Basic Qualified BRM (No Quarterly Fee)				
Per-Piece Charge (Basic)/1	0.052	0.055	5.8%	0.003
Letter, one ounce (BRM charge plus postage)	0.469	0.490	4.5%	0.021
Card (BRM charge plus postage)	0.309	0.330	6.8%	0.021
High Volume Qualified BRM				
Per-Piece Charge (High-Volume) /1	0.007	0.007	0.0%	0.000
Quarterly Fee Applies /2				
Letter, one ounce	0.424	0.442	4.2%	0.018
Letter, two ounce	0.594	0.622	4.7%	0.028
Card	0.264	0.282	6.8%	0.018
Bulk Weight Averaged (Non-Letter Size)				
Per-Piece Charge (Bulk Weight Averaged) /1	0.013	0.014	7.7%	0.001
Annual Permit Fee /3				
	185.00	195.00	5.4%	10.00
Annual Accounting Fee /4				
	585.00	615.00	5.1%	30.00
Monthly Maintenance Fee /5				
	965.00	1010.00	4.7%	45.00

/1 Per-Piece Charge is paid in addition to applicable First-Class or Priority Mail postage on returned BRM/QBRM pieces

/2 Quarterly fee of **\$ 2010 (currently \$1925)** required

/3 Required for **all** categories of BRM/QBRM

/4 Required for **all** categories of BRM/QBRM *except* Regular Basic

/5 Required for **Bulk Weight Averaged** category *only*.

This chart was prepared by Postal Consulting Services, Inc. (kathys@postalconsulting.com) for
the Association for Postal Commerce(PostCom) * (703) 524-0096 * 7/6/10

Distribution beyond PostCom member companies requires permission from PostCom

Regular Standard Mail Letters Postage Rates *
(Filed by the USPS 7/6/10 to take effect on Jan. 2, 2011)
(All Rates Shown in Cents)

SUBCLASS/ Rate Category	For Letters Weighing 3.3 Ounces or Less				For Letters Weighing More than 3.3 Ounces /1			
	Curr Rates	Prop. Rates	% Diff	Amt Diff	Current Rates		Proposed Rates	
					Per Piece	PLUS Per Pound	Per Piece	PLUS Per Pound
AUTO – Mxd AADC /3	27.0	28.2	4.4%	1.2	12.0	72.5	12.8	74.5
DNDC Entry	23.6	24.9	5.5%	1.3	12.0	56.2	12.8	57.6
DSCF Entry	NA	NA	NA	NA	NA	NA	NA	NA
AUTO -- AADC /3	25.3	26.5	4.7%	1.2	10.3	72.5	11.1	74.5
DNDC Entry	21.9	23.2	5.9%	1.3	10.3	56.2	11.1	57.6
DSCF Entry	21.0	22.3	6.2%	1.3	10.3	51.7	11.1	53.3
AUTO -- 3-Digit /3	25.1	26.3	4.8%	1.2	10.1	72.5	10.9	74.5
DNDC Entry	21.7	23.0	6.0%	1.3	10.1	56.2	10.9	57.6
DSCF Entry	20.8	22.1	6.3%	1.3	10.1	51.7	10.9	53.3
AUTO -- 5-Digit /3	23.3	24.3	4.3%	1.0	8.3	72.5	8.9	74.5
DNDC Entry	19.9	21.0	5.5%	1.1	8.3	56.2	8.9	57.6
DSCF Entry	19.0	20.1	5.8%	1.1	8.3	51.7	8.9	53.3

*Regular Standard Mail ECR letters/flats rates, and Regular Standard Mail Marketing/Fulfillment parcels rates, are shown on separate charts available from PostCom. Pieces that do not qualify for letters or flats rate categories are subject to Regular Standard Mail Marketing/Fulfillment parcels rates.

Forward and Return Service - If used in conjunction with electronic or automated Address Correction Service, forwarded letters pay \$0.35 per piece and forwarded flats pay \$1.05 per piece. Returned letters and flats pay the applicable First-Class Mail price. All other letters and flats requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

Add 1.5 cents for each letter bearing a Repositionable Note.

- /1 Letter-shaped pieces that weigh more than 3.3 ounces but not more than 3.5 ounces pay the flats piece and pound rate but receive a discount off the piece rate equal to the minimum flats per piece rate minus the minimum letter per piece rate corresponding to the non-dropped entry and applicable density tier.
- /2 Rates shown for Nonmachinable letters weighing over 3.3 ounces are the same as rates for Standard Mail NonAutomation flats.
- /3 Subtract \$0.001 for each automation letter that complies with the requirements for Full Service Intelligent Mail.

For all Standard Mail letters and flats, add \$0.07 per piece in a mailing that does not comply with Move Update standards.

This chart was prepared by Postal Consulting Services, Inc., (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 *7/13/2010

Distribution beyond PostCom member companies requires permission from PostCom

Regular Standard Mail Flats Postage Rates *
(Filed by the USPS 7/6/10 to take effect on Jan. 2, 2011)
(All Rates Shown in Cents)

SUBCLASS/ Rate Category					For Flats Weighing More than 3.3 Ounces			
	Flats Weighing 3.3 ounces or less /1				Current Rates		Proposed Rates	
	Curr. Rates	Prop. Rates	% Diff	Amt Diff	Per Piece	PLUS Per Pound	Per Piece	PLUS Per Pound
NONMACH. MXD ADC	NA	NA	NA	NA	NA	NA	NA	NA
NDC Entry	NA	NA	NA	NA	NA	NA	NA	NA
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA
NONMACH. ADC	NA	NA	NA	NA	NA	NA	NA	NA
NDC Entry	NA	NA	NA	NA	NA	NA	NA	NA
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA
NONMACH. 3-DIGIT	NA	NA	NA	NA	NA	NA	NA	NA
NDC Entry	NA	NA	NA	NA	NA	NA	NA	NA
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA
NONMACH. 5-DIGIT	NA	NA	NA	NA	NA	NA	NA	NA
NDC Entry	NA	NA	NA	NA	NA	NA	NA	NA
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA
NONAUTO--MXD ADC /2	55.8	59.4	6.5%	3.6	40.8	72.5	44.0	74.5
NDC Entry	52.4	55.9	6.7%	3.5	40.8	56.2	44.0	57.6
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA
NONAUTO--ADC /2	50.9	53.6	5.3%	2.7	35.9	72.5	38.2	74.5
NDC Entry	47.5	50.1	5.5%	2.6	35.9	56.2	38.2	57.6
SCF Entry	46.6	49.2	5.6%	2.6	35.9	51.7	38.2	53.3
NONAUTO. - 3-DIGIT	46.4	46.6	0.4%	0.2	31.4	72.5	31.2	74.5
NDC Entry	43.0	43.1	0.2%	0.1	31.4	56.2	31.2	57.6
SCF Entry	42.1	42.2	0.2%	0.1	31.4	51.7	31.2	53.3
NONAUTO - 5-DIGIT	36.7	38.1	3.8%	1.4	21.7	72.5	22.7	74.5
NDC Entry	33.3	34.6	3.9%	1.3	21.7	56.2	22.7	57.6
SCF Entry	32.4	33.7	4.0%	1.3	21.7	51.7	22.7	53.3

Regular Standard Mail Flats Postage Rates *
(Filed by the USPS 7/6/10 to take effect on Jan. 2, 2011)
(All Rates Shown in Cents)

SUBCLASS/ Rate Category					For Flats Weighing More than 3.3 Ounces			
	Flats Weighing 3.3 ounces or less /1				Current Rates		Proposed Rates	
	Curr. Rates	Prop. Rates	% Diff	Amt Diff	Per Piece	PLUS Per Pound	Per Piece	PLUS Per Pound
AUTO – Mxd AADC/ADC /2	49.6	51.7	4.2%	2.1	34.6	72.5	36.3	74.5
DNDC Entry	46.2	48.2	4.3%	2.0	34.6	56.2	36.3	57.6
DSCF Entry	NA	NA	NA	NA	NA	NA	NA	NA
AUTO -- AADC/ADC /2	48.6	51.7	6.4%	3.1	33.6	72.5	36.3	74.5
DNDC Entry	45.2	48.2	6.6%	3.0	33.6	56.2	36.3	57.6
DSCF Entry	44.3	47.3	6.8%	3.0	33.6	51.7	36.3	53.3
AUTO -- 3-Digit /2	41.8	45.4	8.6%	3.6	26.8	72.5	30.0	74.5
DNDC Entry	38.4	41.9	9.1%	3.5	26.8	56.2	30.0	57.6
DSCF Entry	37.5	41.0	9.3%	3.5	26.8	51.7	30.0	53.3
AUTO -- 5-Digit /2	34.6	35.9	3.8%	1.3	19.6	72.5	20.5	74.5
DNDC Entry	31.2	32.4	3.8%	1.2	19.6	56.2	20.5	57.6
DSCF Entry	30.3	31.5	4.0%	1.2	19.6	51.7	20.5	53.3

*Regular Standard Mail ECR letters/flats rates and letter rates, and Regular Standard Mail Marketing/Fulfillment parcels rates, are shown on separate charts available from PostCom. Pieces that do not qualify for letters or flats rate categories are subject to Regular Standard Mail Marketing/Fulfillment parcels rates.

/1 Forward and Return Service - If used in conjunction with electronic or automated Address Correction Service, forwarded letters pay \$0.35 per piece and forwarded flats pay \$1.05 per piece. Returned letters and flats pay the applicable First-Class Mail price. All other letters and flats requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

/2 Subtract \$0.001 for each automation flat that complies with the requirements for Full Service Intelligent Mail.

Add 1.5 cents for each letter bearing a Repositionable Note.

Note that flats which do not meet the deflection standards will be assessed additional postage with those pieces paying the applicable nonmachinable flats or nonautomation flats rates. Refer to the *Domestic Mail Manual* (DMM) Section 301 for additional information. Flats with certain characteristics are subject to parcel rates (see DMM 301.1.3 and 301.1.4).

For all Standard Mail letters and flats, add \$0.07 per piece in a mailing that does not comply with Move Update standards.

This chart was prepared by Postal Consulting Services, Inc., (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 *7/13/2010

Distribution beyond PostCom member companies requires permission from PostCom

Regular Standard Mail Letters Postage Rates--Enhanced Carrier Route *
(Filed by the USPS on 7/6/10 to take effect Jan. 2, 2011)
(All Rates Shown in Cents)

SUBCLASS/ Rate Category	For Letters Weighing 3.3 Ounces or Less				For Letters Weighing More than 3.3 Ounces /1			
	Current Rates		Prop. Rates		Current Rates		Prop. Rates	
	Curr Rates	Prop. Rates	% Diff	Amt Diff	Per Piece	PLUS Per Pound	Per Piece	PLUS Per Pound
NONAUTO CR High Density /2	21.9	22.7	3.7%	0.8	9.3	60.9	10.1	61.0
NDC Entry	18.5	19.2	3.8%	0.7	9.3	44.6	10.1	44.1
SCF Entry	17.6	18.3	4.0%	0.7	9.3	40.1	10.1	39.8
Delivery Unit Entry	NA	NA	NA	NA	NA	NA	NA	NA
NONAUTO CR Saturation /2	19.4	20.2	4.1%	0.8	6.8	60.9	7.6	61.0
NDC Entry	16.0	16.7	4.4%	0.7	6.8	44.6	7.6	44.1
SCF Entry	15.1	15.8	4.6%	0.7	6.8	40.1	7.6	39.8
Delivery Unit Entry	NA	NA	NA	NA	NA	NA	NA	NA
ENHANCED CR Basic /3 /4	26.2	27.4	4.6%	1.2	11.8	69.6	12.8	70.8
NDC Entry	22.8	23.9	4.8%	1.1	11.8	53.3	12.8	53.9
SCF Entry	21.9	23.0	5.0%	1.1	11.8	48.8	12.8	49.6
Delivery Unit Entry	NA	NA	NA	NA	NA	NA	NA	NA
ENHANCED CR High Den. /3 /4	19.3	19.9	3.1%	0.6	5.9	64.9	7.3	61.0
NDC Entry	15.9	16.6	4.4%	0.7	5.9	48.6	7.3	44.1
SCF Entry	15.0	15.7	4.7%	0.7	5.9	44.1	7.3	39.8
Delivery Unit Entry	NA	NA	NA	NA	NA	NA	NA	NA
ENHANCED CR Saturation /3 /4	18.2	18.8	3.3%	0.6	5.6	60.9	6.2	61.0
NDC Entry	14.8	15.5	4.7%	0.7	5.6	44.6	6.2	44.1
SCF Entry	13.9	14.6	5.0%	0.7	5.6	40.1	6.2	39.8
Delivery Unit Entry	NA	NA	NA	NA	NA	NA	NA	NA

* Non-carrier Route Standard Mail Rates are shown on a separate chart available from PostCom, as are Standard Mail ECR Parcel and Flats rates. Pieces that do not qualify for letters or flats rate categories are subject to Standard Mail parcels rates.

Forward and Return Service - If used with electronic/automated Address Correction Service, forwarded letters pay \$0.35 per piece and forwarded flats pay \$1.05 per piece. Returned letters and flats pay the applicable First-Class Mail price. All other letters and flats requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

Add 1.7 cents for each piece addressed using a Detached Address Label (DAL). Add 1.5 cents for each letter bearing a Repositionable Note.

For all Standard Mail letters and flats, add \$0.07 per piece in a mailing that does not comply with Move Update standards.

- /1 Letter-shaped pieces that weigh more than 3.3 ounces but not more than 3.5 ounces pay the applicable flats piece and pound rate but receive a discount off the piece rate equal to the minimum flats per piece rate minus the minimum letter per piece rate corresponding to the non-dropshipped entry point and applicable density tier.
- /2 Currently, carrier route letters that are not automation-compatible and non-barcoded are mailable at the flat-size prices. The USPS proposes a new name for this category for clarity, but the prices still mirror the flats prices for the same category.
- /3 Subtract \$0.001 per piece for each Basic, High Density or Saturation letter or High Density flat that complies with the requirements for Full Service Intelligent Mail.
- /4 Commercial High-Density or Saturation Letters or Flats may be eligible for the Saturation and High Density Incentive Program, which provides a per-piece credit of 22 percent (Commercial Saturation Letters)/13 percent (Commercial High Density Letters) of the average revenue per piece during the program period, on incremental volume above an established threshold, for mailers that comply with the enrollment and eligibility requirements of the program.

Regular Standard Mail Flats Postage Rates--Enhanced Carrier Route *

(Filed by the USPS on 7/6/10 to take effect Jan. 2, 2011)

(All Rates Shown in Cents)

SUBCLASS/ Rate Category	For Flats Weighing 3.3 Ounces or Less /1				For Flats Weighing More than 3.3 Ounces			
	Current Rates		Prop. Rates		Current Rates		Prop. Rates	
	Curr. Rates	Prop. Rates	% Diff	Amt Diff	Per Piece	PLUS Per Pound	Per Piece	PLUS Per Pound
ENHANCED CR Basic /1	26.2	27.4	4.6%	1.2	11.8	69.6	12.8	70.8
NDC Entry	22.8	23.9	4.8%	1.1	11.8	53.3	12.8	53.9
SCF Entry	21.9	23.0	5.0%	1.1	11.8	48.8	12.8	49.6
Delivery Unit Entry	21.0	22.1	5.2%	1.1	11.8	44.3	12.8	45.2
ENHANCED CR High Den. /1 /2	21.9	22.7	3.7%	0.8	9.3	60.9	10.1	61.0
NDC Entry	18.5	19.2	3.8%	0.7	9.3	44.6	10.1	44.1
SCF Entry	17.6	18.3	4.0%	0.7	9.3	40.1	10.1	39.8
Delivery Unit Entry	16.7	17.4	4.2%	0.7	9.3	35.6	10.1	35.4
ENHANCED CR Saturation /1 /2	19.4	20.2	4.1%	0.8	6.8	60.9	7.6	61.0
NDC Entry	16.0	16.7	4.4%	0.7	6.8	44.6	7.6	44.1
SCF Entry	15.1	15.8	4.6%	0.7	6.8	40.1	7.6	39.8
Delivery Unit Entry	14.2	14.9	4.9%	0.7	6.8	35.6	7.6	35.4

* Non-carrier Route Standard Mail Rates are shown on a separate chart available from PostCom, as are Standard Mail ECR Parcel and Letter rates. Pieces that do not qualify for letters or flats rate categories are subject to Standard Mail parcels rates.

Forward and Return Service - If used in conjunction with electronic or automated Address Correction Service, forwarded letters pay \$0.35 per piece and forwarded flats pay \$1.05 per piece. Returned letters and flats pay the applicable First-Class Mail price. All other letters and flats requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

Add 1.7 cents for each piece addressed using a Detached Address Label (DAL).

Add 1.5 cents for each letter bearing a Repositionable Note.

For all Standard Mail letters and flats, add \$0.07 per piece in a mailing that does not comply with Move Update standards.

- /1 Subtract \$0.001 per piece for each Basic, High Density or Saturation letter or High Density flat that complies with the requirements for Full Service Intelligent Mail.
- /2 Commercial High-Density or Saturation Letters or Flats may be eligible for the Saturation and High Density Incentive Program, which provides a per-piece credit of 22 percent (Commercial Saturation Letters)/13 percent (Commercial High Density Letters) of the average revenue per piece during the program period, on incremental volume above an established threshold, for mailers that comply with the enrollment and eligibility requirements of the program.

This chart was prepared by Postal Consulting Services, Inc. (kathys@postalconsulting.com) for
the Association for Postal Commerce(PostCom) * (703) 524-0096 * 7/9/2010

Distribution beyond PostCom member companies requires permission from PostCom

Regular Standard Mail *Marketing* Parcels Postage Rates *
(Filed by the USPS on 7/6/10 to take effect Jan. 2, 2011)
(All Rates Shown in Cents)

SUBCLASS/ Rate Category	For Parcels Weighing 3.3 Ounces or Less (Per Piece Rates)				For Parcels Weighing More than 3.3 Ounces (Per Piece PLUS Per Pound Rates)							
	Current Rates Per Piece	Prop. Rates Per Piece	% Diff	Amt Diff	Curr. Rates Per Piece	Prop. Rates Per Piece	% Diff	Amt Diff	PLUS Curr. Rates Per Pound	PLUS Prop. Rates Per Pound	% Diff	Amt Diff
MACH MXD NDC	NA	NA	NA	NA	127.9	128.9	0.8%	1.0	99.0	122.7	23.9%	23.7
NDC Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
DDU Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
MACH NDC	NA	NA	NA	NA	87.9	94.1	7.1%	6.2	99.0	122.7	23.9%	23.7
NDC Entry	NA	NA	NA	NA	87.9	94.1	7.1%	6.2	77.5	101.9	31.5%	24.4
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
DDU Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
MACH 5-DIGIT	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NDC Entry	NA	NA	NA	NA	44.0	57.7	31.1%	13.7	77.5	101.9	31.5%	24.4
SCF Entry	NA	NA	NA	NA	44.0	57.7	31.1%	13.7	56.6	64.4	13.8%	7.8
DDU Entry	NA	NA	NA	NA	44.0	57.7	31.1%	13.7	37.0	39.3	6.2%	2.3
ECR BASIC	58.4	63.0	7.9%	4.6	40.0	42.3	5.8%	2.3	89.0	100.5	12.9%	11.5
NDC Entry	53.8	58.7	9.1%	4.9	40.0	42.3	5.8%	2.3	66.9	79.7	19.1%	12.8
SCF Entry	48.5	51.0	5.2%	2.5	40.0	42.3	5.8%	2.3	41.0	42.2	2.9%	1.2
DDU Entry	45.5	45.8	0.7%	0.3	40.0	42.3	5.8%	2.3	26.5	17.1	(35.5)%	(9.4)
ECR HIGH DENSITY	45.9	50.8	10.7%	4.9	28.8	30.1	4.5%	1.3	83.0	100.5	21.1%	17.5
NDC Entry	41.3	46.5	12.6%	5.2	28.8	30.1	4.5%	1.3	60.9	79.7	30.9%	18.8
SCF Entry	36.0	38.8	7.8%	2.8	28.8	30.1	4.5%	1.3	35.0	42.2	20.6%	7.2
DDU Entry	33.0	33.6	1.8%	0.6	28.8	30.1	4.5%	1.3	20.5	17.1	(16.6)%	(3.4)
ECR SATURATION	45.1	50.0	10.9%	4.9	28.0	29.3	4.6%	1.3	83.0	100.5	21.1%	17.5
NDC Entry	40.5	45.7	12.8%	5.2	28.0	29.3	4.6%	1.3	60.9	79.7	30.9%	18.8
SCF Entry	35.2	38.0	8.0%	2.8	28.0	29.3	4.6%	1.3	35.0	42.2	20.6%	7.2
DDU Entry	32.2	32.8	1.9%	0.6	28.0	29.3	4.6%	1.3	20.5	17.1	(16.6)%	(3.4)

*The USPS has proposed different rates for Standard Mail Marketing Parcels and for Standard Mail Fulfillment Parcels (see separate chart). Standard Mail ECR letters/flats rates are shown on a separate chart available from PostCom. Pieces that do not qualify for letters or flats rate categories are subject to Standard Mail parcels rates.

The USPS in its filing defines Marketing parcels as “containing messages and/or product samples whose purposes are to encourage recipients to purchase a product or service, make a contribution, support a cause, form a belief or opinion, take an action, or provide information to recipients.” These parcels would be required to bear an alternative addressing format (occupant or exceptional addressing, or simplified addressing when allowed for saturation mail), subject to DMM 602.3.0 and would be presented for mailing in carrier route (basic, high-density, or saturation sortation) or presort separations. Presorted parcels would be prepared as either machinable or irregular parcels. Marketing parcels dimensions: a. Height not more than 9 inches high. Minimum height must be 3-1/2 inches if the parcel is 1/4 inch thick or less; b. Length not more than 12 inches long. Minimum length must be 5 inches if the parcel is 1/4 inch thick or less; c. Thickness at least 0.009 thick, but not more than 2 inches.

Pieces requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price or Priority Mail price for the piece plus the price multiplied by a factor of 2.472.

Unless prepared in carrier route or 5-digit/scheme containers, Standard Mail parcels are subject to a \$0.07 per piece surcharge if:
a. The machinable parcels do not bear a GS1-128 barcode or, b. The irregular parcels do not bear a GS1-128/POSTNET barcode.

For all Standard Mail, add \$0.07 per piece in a mailing that does not comply with Move Update standards.

Regular Standard Mail Fulfillment Parcels Postage Rates *
(Filed by the USPS on 7/6/10 to take effect Jan. 2, 2011)
(All Rates Shown in Cents)

SUBCLASS/ Rate Category	For Parcels Weighing 3.3 Ounces or Less (Per Piece Rates)				For Parcels Weighing More than 3.3 Ounces (Per Piece PLUS Per Pound Rates)							
	Current Rates Per Piece	Prop. Rates Per Piece	% Diff	Amt Diff	Curr. Rates Per Piece	Prop. Rates Per Piece	% Diff	Amt Diff	PLUS Curr. Rates Per Pound	PLUS Prop. Rates Per Pound	% Diff	Amt Diff
IRREGULAR MXD NDC	170.1	230.0	35.2%	59.9	149.7	204.7	36.7%	55.0	99.0	122.7	23.9%	23.7
NDC Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
DDU Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
IRREGULAR NDC	122.6	159.2	29.9%	36.6	102.2	133.9	31.0%	31.7	99.0	122.7	23.9%	23.7
NDC Entry	118.2	154.9	31.0%	36.7	102.2	133.9	31.0%	31.7	77.5	101.9	31.5%	24.4
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
DDU Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
IRREGULAR SCF	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NDC Entry	78.2	105.7	35.2%	27.5	62.2	84.7	36.2%	22.5	77.5	101.9	31.5%	24.4
SCF Entry	73.0	98.0	34.2%	25.0	62.2	84.7	36.2%	22.5	52.4	64.4	22.9%	12.0
DDU Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
IRREGULAR 5-DIGIT	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NDC Entry	72.3	78.7	8.9%	6.4	56.3	57.7	2.5%	1.4	77.5	101.9	31.5%	24.4
SCF Entry	67.1	71.0	5.8%	3.9	56.3	57.7	2.5%	1.4	52.4	64.4	22.9%	12.0
DDU Entry	62.3	65.8	5.6%	3.5	56.3	57.7	2.5%	1.4	28.9	39.3	36.0%	10.4
MACH MXD NDC	NA	NA	NA	NA	127.9	128.9	0.8%	1.0	99.0	122.7	23.9%	23.7
NDC Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
DDU Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
MACH NDC	NA	NA	NA	NA	87.9	94.1	7.1%	6.2	99.0	122.7	23.9%	23.7
NDC Entry	NA	NA	NA	NA	87.9	94.1	7.1%	6.2	77.5	101.9	31.5%	24.4
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
DDU Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
MACH 5-DIGIT	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NDC Entry	NA	NA	NA	NA	44.0	57.7	31.1%	13.7	77.5	101.9	31.5%	24.4
SCF Entry	NA	NA	NA	NA	44.0	57.7	31.1%	13.7	56.6	64.4	13.8%	7.8
DDU Entry	NA	NA	NA	NA	44.0	57.7	31.1%	13.7	37.0	39.3	6.2%	2.3

*The USPS has proposed different rates for Standard Mail Fulfillment Parcels and for Standard Mail Marketing Parcels (see separate chart). Standard Mail ECR letters/flats rates are shown on a separate chart available from PostCom. Pieces that do not qualify for letters or flats rate categories are subject to Standard Mail parcels rates.

The USPS in its filing defines Fulfillment parcels as "lightweight products typically requested by the addressees (recipients)." These parcels would be prepared for mailing as either presorted machinable or irregular parcels.

Unless prepared in carrier route or 5-digit/scheme containers, Standard Mail parcels are subject to a \$0.07 per piece surcharge if:
a. The machinable parcels do not bear a GS1-128 barcode or, b. The irregular parcels do not bear a GS1-128/POSTNET barcode.

Pieces requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price or Priority Mail price for the piece plus the price multiplied by a factor of 2.472.

For all Standard Mail, add \$0.07 per piece in a mailing that does not comply with Move Update standards.

Nonprofit Standard Mail Letters Postage Rates *
(Filed by the USPS on 7/6/10 to take effect Jan. 2, 2011)
(All Rates Shown in Cents)

SUBCLASS/ Rate Category	For Letters Weighing 3.3 Ounces or Less				For Letters Weighing More than 3.3 Ounces /1			
	Curr Rates	Prop. Rates	% Diff	Amt Diff	Current Rates		Proposed Rates	
					Per Piece	PLUS Per Pound	Per Piece	PLUS Per Pound
AUTO – Mxd AADC /3	16.9	17.1	1.2%	0.2	3.9	62.8	3.8	64.6
NDC Entry	13.5	13.8	2.2%	0.3	3.9	46.5	3.8	47.7
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA
AUTO -- AADC /3	15.2	15.4	1.3%	0.2	2.2	62.8	2.1	64.6
NDC Entry	11.8	12.1	2.5%	0.3	2.2	46.5	2.1	47.7
SCF Entry	10.9	11.2	2.8%	0.3	2.2	42.0	2.1	43.4
AUTO -- 3-Digit /3	15.0	15.2	1.3%	0.2	2.0	62.8	1.9	64.6
NDC Entry	11.6	11.9	2.6%	0.3	2.0	46.5	1.9	47.7
SCF Entry	10.7	11.0	2.8%	0.3	2.0	42.0	1.9	43.4
AUTO -- 5-Digit /3	13.2	13.2	0.0%	0.0	0.2	62.8	(0.1)	64.6
NDC Entry	9.8	9.9	1.0%	0.1	0.2	46.5	(0.1)	47.7
SCF Entry	8.9	9.0	1.1%	0.1	0.2	42.0	(0.1)	43.4

*Nonprofit Standard Mail ECR letters/flats rates and flats rates, and Nonprofit Standard Mail parcels rates, are shown on separate charts available from PostCom. Pieces that do not qualify for letters or flats rate categories are subject to Nonprofit Standard Mail parcels rates.

Forward and Return Service - If used in conjunction with electronic or automated Address Correction Service, forwarded letters pay \$0.35 per piece and forwarded flats pay \$1.05 per piece. Returned letters and flats pay the applicable First-Class Mail price. All other letters and flats requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

Add 1.5 cents for each letter bearing a Repositionable Note.

- /1 Letter-shaped pieces that weigh more than 3.3 ounces but not more than 3.5 ounces pay the flats piece and pound rate but receive a discount off the piece rate equal to the minimum flats per piece rate minus the minimum letter per piece rate corresponding to the non-dropshipped entry and applicable density tier.
- /2 Rates shown for Nonmachinable letters weighing over 3.3 ounces are the same as rates for Standard Mail NonAutomation flats.
- /3 Subtract \$0.001 for each automation letter that complies with the requirements for Full Service Intelligent Mail.

For all Nonprofit Standard Mail letters and flats, add \$0.07 per piece in a mailing that does not comply with Move Update standards.

This chart was prepared by Postal Consulting Services, Inc., (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 *7/13/2010

Distribution beyond PostCom member companies requires permission from PostCom.

Nonprofit Standard Mail Flats Postage Rates *
(Filed by the USPS on 7/6/10 to take effect Jan. 2, 2011)
(All Rates Shown in Cents)

SUBCLASS/ Rate Category					For Flats Weighing More than 3.3 Ounces /1			
	Flats Weighing 3.3 ounces or less				Current Rates		Proposed Rates	
	Curr. Rates	Prop. Rates	% Diff	Amt Diff	Per Piece	PLUS Per Pound	Per Piece	PLUS Per Pound
NONMACH. MXD ADC	NA	NA	NA	NA	NA	NA	NA	NA
BMC Entry	NA	NA	NA	NA	NA	NA	NA	NA
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA
NONMACH. ADC	NA	NA	NA	NA	NA	NA	NA	NA
BMC Entry	NA	NA	NA	NA	NA	NA	NA	NA
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA
NONMACH. 3-DIGIT	NA	NA	NA	NA	NA	NA	NA	NA
BMC Entry	NA	NA	NA	NA	NA	NA	NA	NA
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA
NONMACH. 5-DIGIT	NA	NA	NA	NA	NA	NA	NA	NA
BMC Entry	NA	NA	NA	NA	NA	NA	NA	NA
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA
NONAUTO-- MXD ADC	42.4	45.3	6.8%	2.9	29.4	62.8	32.0	64.6
BMC Entry	39.0	41.8	7.2%	2.8	29.4	46.5	32.0	47.7
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA
NONAUTO -- ADC	37.5	39.5	5.3%	2.0	24.5	62.8	26.2	64.6
BMC Entry	34.1	36.0	5.6%	1.9	24.5	46.5	26.2	47.7
SCF Entry	33.2	35.1	5.7%	1.9	24.5	42.0	26.2	43.4
NONAUTO – 3-DIGIT	33.0	33.5	1.5%	0.5	20.0	62.8	20.2	64.6
BMC Entry	29.6	30.0	1.4%	0.4	20.0	46.5	20.2	47.7
SCF Entry	28.7	29.1	1.4%	0.4	20.0	42.0	20.2	43.4
NONAUTO – 5-DIGIT	23.3	24.2	3.9%	0.9	10.3	62.8	10.9	64.6
BMC Entry	19.9	20.7	4.0%	0.8	10.3	46.5	10.9	47.7
SCF Entry	19.0	19.8	4.2%	0.8	10.3	42.0	10.9	43.4

Nonprofit Standard Mail Flats Postage Rates *
(Filed by the USPS on 7/6/10 to take effect Jan. 2, 2011)
(All Rates Shown in Cents)

SUBCLASS/ Rate Category					For Flats Weighing More than 3.3 Ounces /1			
	Flats Weighing 3.3 ounces or less				Current Rates		Proposed Rates	
	Curr. Rates	Prop. Rates	% Diff	Amt Diff	Per Piece	PLUS Per Pound	Per Piece	PLUS Per Pound
AUTO – Mxd AADC/ADC /2	36.2	37.8	4.4%	1.6	23.2	62.8	24.5	64.6
NDC Entry	32.8	34.3	4.6%	1.5	23.2	46.5	24.5	47.7
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA
AUTO -- AADC/ADC /2	35.2	37.6	6.8%	2.4	22.2	62.8	24.3	64.6
NDC Entry	31.8	34.1	7.2%	2.3	22.2	46.5	24.3	47.7
SCF Entry	30.9	33.2	7.4%	2.3	22.2	42.0	24.3	43.4
AUTO -- 3-Digit /2	28.4	30.7	8.1%	2.3	15.4	62.8	17.4	64.6
NDC Entry	25.0	27.2	8.8%	2.2	15.4	46.5	17.4	47.7
SCF Entry	24.1	26.3	9.1%	2.2	15.4	42.0	17.4	43.4
AUTO -- 5-Digit /2	21.2	22.0	3.8%	0.8	8.2	62.8	8.7	64.6
NDC Entry	17.8	18.5	3.9%	0.7	8.2	46.5	8.7	47.7
SCF Entry	16.9	17.6	4.1%	0.7	8.2	42.0	8.7	43.4

*Nonprofit Standard Mail ECR letters/flats rates and flats rates, and Nonprofit Standard Mail parcels rates, are shown on separate charts available from PostCom. Pieces that do not qualify for letters or flats rate categories are subject to Nonprofit Standard Mail parcels rates.

/1 Forward and Return Service - If used in conjunction with electronic or automated Address Correction Service, forwarded letters pay \$0.35 per piece and forwarded flats pay \$1.05 per piece. Returned letters and flats pay the applicable First-Class Mail price. All other letters and flats requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

/2 Subtract \$0.001 for each automation flat that complies with the requirements for Full Service Intelligent Mail.

Add 1.5 cents for each letter bearing a Repositionable Note.

Note that flats which do not meet the deflection standards will be assessed additional postage with those pieces paying the applicable nonmachinable flats or nonautomation flats rates. Refer to the *Domestic Mail Manual* (DMM) Section 301 for additional information. Flats with certain characteristics are subject to parcel rates (see DMM 301.1.3 and 301.1.4).

For all Nonprofit Standard Mail letters and flats, add \$0.07 per piece in a mailing that does not comply with Move Update standards.

This chart was prepared by Postal Consulting Services, Inc., (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 *7/13/2010

Distribution beyond PostCom member companies requires permission from PostCom

Nonprofit Standard Mail Letters Postage Rates--Enhanced Carrier Route *
(Filed by the USPS on 7/6/10 to take effect Jan. 2, 2011)
(All Rates Shown in Cents)

SUBCLASS/ Rate Category	For Letters Weighing 3.3 Ounces or Less				For Letters Weighing More than 3.3 Ounces /2			
	Current Rates		Proposed Rates		Current Rates		Proposed Rates	
	Curr. Rates	Prop. Rates	% Diff	Amt Diff	Per Piece	PLUS Per Pound	Per Piece	PLUS Per Pound
NONAUTO CR High Density	14.5	15.2	4.8%	0.7	5.4	43.9	6.1	44.0
NDC Entry	11.1	11.7	5.4%	0.6	5.4	27.6	6.1	27.1
SCF Entry	10.2	10.8	5.9%	0.6	5.4	23.1	6.1	22.8
Delivery Unit Entry	NA	NA	NA	NA	NA	NA	NA	NA
NONAUTO CR Saturation	12.0	12.7	5.8%	0.7	2.9	43.9	3.6	44.0
NDC Entry	8.6	9.2	7.0%	0.6	2.9	27.6	3.6	27.1
SCF Entry	7.7	8.3	7.8%	0.6	2.9	23.1	3.6	22.8
Delivery Unit Entry	NA	NA	NA	NA	NA	NA	NA	NA
ENHANCED CR Basic /1 /3	19.0	20.3	6.8%	1.3	8.2	52.6	9.2	53.8
NDC Entry	15.6	16.8	7.7%	1.2	8.2	36.3	9.2	36.9
SCF Entry	14.7	15.9	8.2%	1.2	8.2	31.8	9.2	32.6
Delivery Unit Entry	NA	NA	NA	NA	NA	NA	NA	NA
ENHANCED CR High Den. /1 /3 /4	12.1	12.4	2.5%	0.3	2.2	47.9	3.3	44.0
NDC Entry	8.7	9.1	4.6%	0.4	2.2	31.6	3.3	27.1
SCF Entry	7.8	8.2	5.1%	0.4	2.2	27.1	3.3	22.8
Delivery Unit Entry	NA	NA	NA	NA	NA	NA	NA	NA
ENHANCED CR Saturation /1 /3 /4	11.0	11.3	2.7%	0.3	1.9	43.9	2.2	44.0
NDC Entry	7.6	8.0	5.3%	0.4	1.9	27.6	2.2	27.1
SCF Entry	6.7	7.1	6.0%	0.4	1.9	23.1	2.2	22.8
Delivery Unit Entry	NA	NA	NA	NA	NA	NA	NA	NA

* Non-carrier Route Nonprofit Standard Mail Rates are shown on a separate chart available from PostCom, as are Nonprofit Standard Mail ECR Parcel and Flats rates. Pieces that do not qualify for letters or flats rate categories are subject to Nonprofit Standard Mail parcels rates.

Forward and Return Service - If used in conjunction with electronic or automated Address Correction Service, forwarded letters pay \$0.35 per piece and forwarded flats pay \$1.05 per piece. Returned letters and flats pay the applicable First-Class Mail price. All other letters and flats requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

Add 1.7 cents for each piece addressed using a Detached Address Label (DAL). Add 1.5 cents for each letter bearing a Repositionable Note.

For all Nonprofit Standard Mail letters and flats, add \$0.07 per piece in a mailing that does not comply with Move Update standards.

- /1 Letter-shaped pieces that weigh more than 3.3 ounces but not more than 3.5 ounces pay the applicable flats piece and pound rate but receive a discount off the piece rate equal to the minimum flats per piece rate minus the minimum letter per piece rate corresponding to the non-dropshipped entry point and applicable density tier.**
- /2 Currently, carrier route letters that are not automation-compatible and non-barcoded are mailable at the flat-size prices. The USPS proposes a new name for this category for clarity, but the prices still mirror the flats prices for the same category.**
- /3 Subtract \$0.001 per piece for each Basic, High Density or Saturation letter or High Density flat that complies with the requirements for Full Service Intelligent Mail.**
- /4 Commercial High-Density or Saturation Letters or Flats may be eligible for the Saturation and High Density Incentive Program, which provides a per-piece credit of 22 percent (Commercial Saturation Letters)/13 percent (Commercial High Density Letters) of the average revenue per piece during the program period, on incremental volume above an established threshold, for mailers that comply with the enrollment and eligibility requirements of the program.**

This chart was prepared by Postal Consulting Services, Inc. (kathys@postalconsulting.com) for
the Association for Postal Commerce(PostCom) * (703) 524-0096 * 7/13/2010

Distribution beyond PostCom member companies requires permission from PostCom

Nonprofit Standard Mail Flats Postage Rates--Enhanced Carrier Route *
(Filed by the USPS on 7/6/10 to take effect Jan. 2, 2011)

(All Rates Shown in Cents)

SUBCLASS/ Rate Category	For Flats Weighing 3.3 Ounces or Less /				For Flats Weighing More than 3.3 Ounces			
	Current Rates		Proposed Rates		Current Rates		Proposed Rates	
	Curr. Rates	Prop. Rates	% Diff	Amt Diff	Per Piece	PLUS Per Pound	Per Piece	PLUS Per Pound
ENHANCED CR Basic /1	19.0	20.3	6.8%	1.3	8.2	52.6	9.2	53.8
NDC Entry	15.6	16.8	7.7%	1.2	8.2	36.3	9.2	36.9
SCF Entry	14.7	15.9	8.2%	1.2	8.2	31.8	9.2	32.6
Delivery Unit Entry	13.8	15.0	8.7%	1.2	8.2	27.3	9.2	28.2
ENHANCED CR High Den. /1	14.5	15.2	4.8%	0.7	5.4	43.9	6.1	44.0
NDC Entry	11.1	11.7	5.4%	0.6	5.4	27.6	6.1	27.1
SCF Entry	10.2	10.8	5.9%	0.6	5.4	23.1	6.1	22.8
Delivery Unit Entry	9.3	9.9	6.5%	0.6	5.4	18.6	6.1	18.4
ENHANCED CR Saturation /1 /2	12.0	12.7	5.8%	0.7	2.9	43.9	3.6	44.0
NDC Entry	8.6	9.2	7.0%	0.6	2.9	27.6	3.6	27.1
SCF Entry	7.7	8.3	7.8%	0.6	2.9	23.1	3.6	22.8
Delivery Unit Entry	6.8	7.4	8.8%	0.6	2.9	18.6	3.6	18.4

* Non-Carrier Route Nonprofit Standard Mail Rates are shown on a separate chart available from PostCom, as are Nonprofit Standard Mail ECR Parcel and Letters rates. Pieces that do not qualify for letters or flats rate categories are subject to Nonprofit Standard Mail parcels rates.

Forward and Return Service - If used in conjunction with electronic or automated Address Correction Service, forwarded letters pay \$0.35 per piece and forwarded flats pay \$1.05 per piece. Returned letters and flats pay the applicable First-Class Mail price. All other letters and flats requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

Add 1.7 cents for each piece addressed using a Detached Address Label (DAL).

Add 1.5 cents for each letter bearing a Repositionable Note.

For all Standard Mail letters and flats, add \$0.07 per piece in a mailing that does not comply with Move Update standards.

- /1 Subtract \$0.001 per piece for each Basic, High Density or Saturation letter or High Density flat that complies with the requirements for Full Service Intelligent Mail.
- /2 Nonprofit Saturation Letters or Flats may be eligible for the Saturation Mail Volume Incentive Program, which provides a per-piece credit of \$0.022 for saturation letters and \$0.024 for saturation flats on incremental volume recorded during the established program period, for mailers that comply with the application and eligibility requirements of the program.

This chart was prepared by Postal Consulting Services, Inc. (kathys@postalconsulting.com) for
the Association for Postal Commerce(PostCom) * (703) 524-0096 * 7/13/2010

Distribution beyond PostCom member companies requires permission from PostCom

Nonprofit Standard Mail Marketing Parcels Postage Rates *
(Filed by the USPS on 7/6/10 to take effect Jan. 2, 2011)
(All Rates Shown in Cents)

SUBCLASS/ Rate Category	For Parcels Weighing 3.3 Ounces or Less (Per Piece Rates)				For Parcels Weighing More than 3.3 Ounces (Per Piece PLUS Per Pound Rates)							
	Current Rates Per Piece	Prop. Rates Per Piece	% Diff	Amt Diff	Curr. Rates Per Piece	Prop. Rates Per Piece	% Diff	Amt Diff	PLUS Curr. Rates Per Pound	PLUS Prop. Rates Per Pound	% Diff	Amt Diff
MACH MXD NDC	NA	NA	NA	NA	112.6	119.9	6.5%	7.3	87.1	113.8	30.7%	26.7
NDC Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
DDU Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
MACH NDC	NA	NA	NA	NA	77.4	80.6	4.1%	3.2	87.1	113.8	30.7%	26.7
NDC Entry	NA	NA	NA	NA	77.4	80.6	4.1%	3.2	68.2	93.0	36.4%	24.8
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
DDU Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
MACH 5-DIGIT	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NDC Entry	NA	NA	NA	NA	38.7	39.7	2.6%	1.0	68.2	93.0	36.4%	24.8
SCF Entry	NA	NA	NA	NA	38.7	39.7	2.6%	1.0	49.8	55.5	11.4%	5.7
DDU Entry	NA	NA	NA	NA	38.7	39.7	2.6%	1.0	32.6	30.4	(6.7)%	(2.2)
ECR BASIC	48.6	53.5	10.1%	4.9	34.0	36.3	6.8%	2.3	71.0	83.5	17.6%	12.5
NDC Entry	44.0	49.2	11.8%	5.2	34.0	36.3	6.8%	2.3	48.9	62.7	28.2%	13.8
SCF Entry	38.7	41.5	7.2%	2.8	34.0	36.3	6.8%	2.3	23.0	25.2	9.6%	2.2
DDU Entry	35.7	36.3	1.7%	0.6	34.0	36.3	6.8%	2.3	8.5	0.1	(98.8)%	(8.4)
ECR HIGH DENSITY	32.8	38.3	16.8%	5.5	19.8	21.1	6.6%	1.3	63.0	83.5	32.5%	20.5
NDC Entry	28.2	34.0	20.6%	5.8	19.8	21.1	6.6%	1.3	40.9	62.7	53.3%	21.8
SCF Entry	22.9	26.3	14.8%	3.4	19.8	21.1	6.6%	1.3	15.0	25.2	68.0%	10.2
DDU Entry	19.9	21.1	6.0%	1.2	19.8	21.1	6.6%	1.3	0.5	0.1	(80.0)%	(0.4)
ECR SATURATION	32.0	37.5	17.2%	5.5	19.0	20.3	6.8%	1.3	63.0	83.5	32.5%	20.5
NDC Entry	27.4	33.2	21.2%	5.8	19.0	20.3	6.8%	1.3	40.9	62.7	53.3%	21.8
SCF Entry	22.1	25.5	15.4%	3.4	19.0	20.3	6.8%	1.3	15.0	25.2	68.0%	10.2
DDU Entry	19.1	20.3	6.3%	1.2	19.0	20.3	6.8%	1.3	0.5	0.1	(80.0)%	(0.4)

*The USPS has proposed different rates for Nonprofit Standard Mail Marketing Parcels and for Nonprofit Standard Mail Fulfillment Parcels (see separate chart). Nonprofit Standard Mail ECR letters/flats rates are shown on a separate chart available from PostCom. Pieces that do not qualify for letters or flats rate categories are subject to Nonprofit Standard Mail parcels rates.

The USPS in its filing defines Marketing parcels as “containing messages and/or product samples whose purposes are to encourage recipients to purchase a product or service, make a contribution, support a cause, form a belief or opinion, take an action, or provide information to recipients.” These parcels would be required to bear an alternative addressing format (occupant or exceptional addressing, or simplified addressing when allowed for saturation mail), subject to DMM 602.3.0 and would be presented for mailing in carrier route (basic, high-density, or saturation sortation) or presort separations. Presorted parcels would be prepared as either machinable or irregular parcels. Marketing parcels dimensions: a. Height not more than 9 inches high. Minimum height must be 3-1/2 inches if the parcel is 1/4 inch thick or less; b. Length not more than 12 inches long. Minimum length must be 5 inches if the parcel is 1/4 inch thick or less; c. Thickness at least 0.009 thick, but not more than 2 inches.

Pieces requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price or Priority Mail price for the piece plus the price multiplied by a factor of 2.472.

Unless prepared in carrier route or 5-digit/scheme containers, parcels are subject to a \$0.07 per piece surcharge if: a. The machinable parcels do not bear a GS1-128 barcode or, b. The irregular parcels do not bear a GS1-128/POSTNET barcode.

For all Nonprofit Standard Mail, add \$0.07 per piece in a mailing that does not comply with Move Update standards.

Regular Standard Mail Fulfillment Parcels Postage Rates *
(Filed by the USPS on 7/6/10 to take effect Jan. 2, 2011)
(All Rates Shown in Cents)

SUBCLASS/ Rate Category	For Parcels Weighing 3.3 Ounces or Less (Per Piece Rates)				For Parcels Weighing More than 3.3 Ounces (Per Piece PLUS Per Pound Rates)							
	Current Rates Per Piece	Prop. Rates Per Piece	% Diff	Amt Diff	Curr. Rates Per Piece	Prop. Rates Per Piece	% Diff	Amt Diff	PLUS Curr. Rates Per Pound	PLUS Prop. Rates Per Pound	% Diff	Amt Diff
IRREGULAR MXD NDC	170.1	230.0	35.2%	59.9	149.7	204.7	36.7%	55.0	99.0	122.7	23.9%	23.7
NDC Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
DDU Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
IRREGULAR NDC	122.6	159.2	29.9%	36.6	102.2	133.9	31.0%	31.7	99.0	122.7	23.9%	23.7
NDC Entry	118.2	154.9	31.0%	36.7	102.2	133.9	31.0%	31.7	77.5	101.9	31.5%	24.4
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
DDU Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
IRREGULAR SCF	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NDC Entry	78.2	105.7	35.2%	27.5	62.2	84.7	36.2%	22.5	77.5	101.9	31.5%	24.4
SCF Entry	73.0	98.0	34.2%	25.0	62.2	84.7	36.2%	22.5	52.4	64.4	22.9%	12.0
DDU Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
IRREGULAR 5-DIGIT	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NDC Entry	72.3	78.7	8.9%	6.4	56.3	57.7	2.5%	1.4	77.5	101.9	31.5%	24.4
SCF Entry	67.1	71.0	5.8%	3.9	56.3	57.7	2.5%	1.4	52.4	64.4	22.9%	12.0
DDU Entry	62.3	65.8	5.6%	3.5	56.3	57.7	2.5%	1.4	28.9	39.3	36.0%	10.4
MACH MXD NDC	NA	NA	NA	NA	127.9	128.9	0.8%	1.0	99.0	122.7	23.9%	23.7
NDC Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
DDU Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
MACH NDC	NA	NA	NA	NA	87.9	94.1	7.1%	6.2	99.0	122.7	23.9%	23.7
NDC Entry	NA	NA	NA	NA	87.9	94.1	7.1%	6.2	77.5	101.9	31.5%	24.4
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
DDU Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
MACH 5-DIGIT	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NDC Entry	NA	NA	NA	NA	44.0	57.7	31.1%	13.7	77.5	101.9	31.5%	24.4
SCF Entry	NA	NA	NA	NA	44.0	57.7	31.1%	13.7	56.6	64.4	13.8%	7.8
DDU Entry	NA	NA	NA	NA	44.0	57.7	31.1%	13.7	37.0	39.3	6.2%	2.3

*The USPS has proposed different rates for Standard Mail Fulfillment Parcels and for Standard Mail Marketing Parcels (see separate chart). Standard Mail ECR letters/flats rates are shown on a separate chart available from PostCom. Pieces that do not qualify for letters or flats rate categories are subject to Standard Mail parcels rates.

The USPS in its filing defines Fulfillment parcels as “lightweight products typically requested by the addressees (recipients).” These parcels would be prepared for mailing as either presorted machinable or irregular parcels.

Unless prepared in carrier route or 5-digit/scheme containers, Standard Mail parcels are subject to a \$0.07 per piece surcharge if:
a. The machinable parcels do not bear a GS1-128 barcode or, b. The irregular parcels do not bear a GS1-128/POSTNET barcode.

Pieces requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price or Priority Mail price for the piece plus the price multiplied by a factor of 2.472.

For all Standard Mail, add \$0.07 per piece in a mailing that does not comply with Move Update standards.

Commercial Media Mail Postage Rates
(Filed by the USPS on 7/6/10 to take effect on Jan. 2, 2011)
 (All Rates Shown in Dollars)

	FLATS/PARCELS			
	Current Rates	Proposed Rates	% Diff	Amt Diff
SINGLE PIECE RATE				
Weight not over 1 pound	2.38	2.54	6.7%	0.16
Weight not over 2 pounds	2.77	2.96	6.9%	0.19
Weight not over 3 pounds	3.16	3.38	7.0%	0.22
Weight not over 4 pounds	3.55	3.80	7.0%	0.25
Weight not over 5 pounds	3.94	4.22	7.1%	0.28
DISCOUNT – BASIC				
Weight not over 1 pound	1.99	2.17	9.0%	0.18
Weight not over 2 pounds	2.38	2.59	8.8%	0.21
Weight not over 3 pounds	2.77	3.01	8.7%	0.24
Weight not over 4 pounds	3.16	3.43	8.5%	0.27
Weight not over 5 pounds	3.55	3.85	8.5%	0.30
DISCOUNT – 5-DIGIT				
Weight not over 1 pound	1.62	1.82	12.3%	0.20
Weight not over 2 pounds	2.01	2.24	11.4%	0.23
Weight not over 3 pounds	2.40	2.66	10.8%	0.26
Weight not over 4 pounds	2.79	3.08	10.4%	0.29
Weight not over 5 pounds	3.18	3.50	10.1%	0.32
OTHER WEIGHT PIECES				
Each additional pound	0.39	0.42	7.7%	0.03
BARCODE DISCOUNT /1	0.03	0.03	0.0%	0.00

/1 For barcode discount, deduct \$0.03 per piece (Single-Piece and Basic machinable parcels only for mailings of at least 50 pieces entered at designated facilities).

This chart was prepared by Postal Consulting Services, Inc. (kathys@postalconsulting.com) for
 the Association for Postal Commerce(PostCom) * (703) 524-0096 * 7/6/2010

Distribution beyond PostCom member companies requires permission from PostCom

Bound Printed Matter Postage Nonpresorted (Single Piece) Flats Rates
(Filed by the USPS on 7/6/10 to take effect on Jan. 2, 2011)
 (All Rates Shown in Dollars)

	Zones 1 & 2				Zone 3				Zone 4				Zone 5			
	Curr Rate	Prop Rate	% Diff	Amt Diff	Curr Rate	Prop Rate	% Diff	Amt Diff	Curr Rate	Prop Rate	% Diff	Amt Diff	Curr Rate	Prop Rate	% Diff	Amt Diff
NONPRESORTED RATE																
Weight not over 1 lb	1.89	2.01	6.3%	0.12	1.93	2.06	6.7%	0.13	1.99	2.12	6.5%	0.13	2.08	2.22	6.7%	0.14
Weight not over 1.5 lb	1.89	2.01	6.3%	0.12	1.93	2.06	6.7%	0.13	1.99	2.12	6.5%	0.13	2.08	2.22	6.7%	0.14
Weight not over 2 lb	1.98	2.11	6.6%	0.13	2.04	2.17	6.4%	0.13	2.12	2.25	6.1%	0.13	2.24	2.39	6.7%	0.15
Weight not over 2.5 lb	2.08	2.21	6.3%	0.13	2.15	2.29	6.5%	0.14	2.25	2.39	6.2%	0.14	2.40	2.56	6.7%	0.16
Weight not over 3 lb	2.17	2.31	6.5%	0.14	2.26	2.40	6.2%	0.14	2.38	2.52	5.9%	0.14	2.56	2.73	6.6%	0.17
Weight not over 3.5 lb	2.27	2.41	6.2%	0.14	2.37	2.52	6.3%	0.15	2.51	2.66	6.0%	0.15	2.72	2.90	6.6%	0.18
Weight not over 4 lb	2.36	2.51	6.4%	0.15	2.48	2.63	6.0%	0.15	2.64	2.79	5.7%	0.15	2.88	3.07	6.6%	0.19
Weight not over 4.5 lb	2.46	2.61	6.1%	0.15	2.59	2.75	6.2%	0.16	2.77	2.93	5.8%	0.16	3.04	3.24	6.6%	0.20
Weight not over 5 lb	2.55	2.71	6.3%	0.16	2.70	2.86	5.9%	0.16	2.90	3.06	5.5%	0.16	3.20	3.41	6.6%	0.21
NONPRESORTED RATE																
	Zone 6				Zone 7				Zone 8							
Weight not over 1 lb	2.19	2.33	6.4%	0.14	2.25	2.39	6.2%	0.14	2.44	2.60	6.6%	0.16				
Weight not over 1.5 lb	2.19	2.33	6.4%	0.14	2.25	2.39	6.2%	0.14	2.44	2.60	6.6%	0.16				
Weight not over 2 lb	2.38	2.53	6.3%	0.15	2.46	2.61	6.1%	0.15	2.72	2.89	6.3%	0.17				
Weight not over 2.5 lb	2.58	2.74	6.2%	0.16	2.68	2.84	6.0%	0.16	3.00	3.19	6.3%	0.19				
Weight not over 3 lb	2.77	2.94	6.1%	0.17	2.89	3.06	5.9%	0.17	3.28	3.48	6.1%	0.20				
Weight not over 3.5 lb	2.97	3.15	6.1%	0.18	3.11	3.29	5.8%	0.18	3.56	3.78	6.2%	0.22				
Weight not over 4 lb	3.16	3.35	6.0%	0.19	3.32	3.51	5.7%	0.19	3.84	4.07	6.0%	0.23				
Weight not over 4.5 lb	3.36	3.56	6.0%	0.20	3.54	3.74	5.7%	0.20	4.12	4.37	6.1%	0.25				
Weight not over 5 lb	3.55	3.76	5.9%	0.21	3.75	3.96	5.6%	0.21	4.40	4.66	5.9%	0.26				

* For BPM weights over 5 pounds, refer to the USPS price charts

* For barcoded automation-compatible flats prepared in mailings of at least 50 pieces, deduct \$0.03 per piece for the barcode discount.

This chart was prepared by Postal Consulting Services, Inc., (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 *7/6/2010

Distribution beyond PostCom member companies requires permission from PostCom

Bound Printed Matter Postage Nonpresorted (Single Piece) Parcels Rates
(Filed by the USPS on 7/6/10 to take effect on Jan. 2, 2011)
 (All Rates Shown in Dollars)

	Zones 1 & 2				Zone 3				Zone 4				Zone 5			
	Curr Rate	Prop Rate	% Diff	Amt Diff	Curr Rate	Prop Rate	% Diff	Amt Diff	Curr Rate	Prop Rate	% Diff	Amt Diff	Curr Rate	Prop Rate	% Diff	Amt Diff
NONPRESORTED RATE																
Weight not over 1 lb	2.33	2.59	11.2%	0.26	2.37	2.65	11.8%	0.28	2.43	2.73	12.3%	0.30	2.52	2.87	13.9%	0.35
Weight not over 1.5 lb	2.33	2.59	11.2%	0.26	2.37	2.65	11.8%	0.28	2.43	2.73	12.3%	0.30	2.52	2.87	13.9%	0.35
Weight not over 2 lb	2.43	2.59	6.6%	0.16	2.49	2.65	6.4%	0.16	2.57	2.73	6.2%	0.16	2.69	2.87	6.7%	0.18
Weight not over 2.5 lb	2.54	2.81	10.6%	0.27	2.61	2.90	11.1%	0.29	2.71	3.02	11.4%	0.31	2.86	3.23	12.9%	0.37
Weight not over 3 lb	2.64	2.81	6.4%	0.17	2.73	2.90	6.2%	0.17	2.85	3.02	6.0%	0.17	3.03	3.23	6.6%	0.20
Weight not over 3.5 lb	2.75	3.03	10.2%	0.28	2.85	3.15	10.5%	0.30	2.99	3.31	10.7%	0.32	3.20	3.59	12.2%	0.39
Weight not over 4 lb	2.85	3.03	6.3%	0.18	2.97	3.15	6.1%	0.18	3.13	3.31	5.8%	0.18	3.37	3.59	6.5%	0.22
Weight not over 4.5 lb	2.96	3.25	9.8%	0.29	3.09	3.40	10.0%	0.31	3.27	3.60	10.1%	0.33	3.54	3.95	11.6%	0.41
Weight not over 5 lb	3.06	3.25	6.2%	0.19	3.21	3.40	5.9%	0.19	3.41	3.60	5.6%	0.19	3.71	3.95	6.5%	0.24
NONPRESORTED RATE																
	Zone 6				Zone 7				Zone 8							
Weight not over 1 lb	2.63	3.01	14.4%	0.38	2.69	3.09	14.9%	0.40	2.88	3.37	17.0%	0.49				
Weight not over 1.5 lb	2.63	3.01	14.4%	0.38	2.69	3.09	14.9%	0.40	2.88	3.37	17.0%	0.49				
Weight not over 2 lb	2.83	3.01	6.4%	0.18	2.91	3.09	6.2%	0.18	3.17	3.37	6.3%	0.20				
Weight not over 2.5 lb	3.04	3.44	13.2%	0.40	3.14	3.56	13.4%	0.42	3.46	3.98	15.0%	0.52				
Weight not over 3 lb	3.24	3.44	6.2%	0.20	3.36	3.56	6.0%	0.20	3.75	3.98	6.1%	0.23				
Weight not over 3.5 lb	3.45	3.87	12.2%	0.42	3.59	4.03	12.3%	0.44	4.04	4.59	13.6%	0.55				
Weight not over 4 lb	3.65	3.87	6.0%	0.22	3.81	4.03	5.8%	0.22	4.33	4.59	6.0%	0.26				
Weight not over 4.5 lb	3.86	4.30	11.4%	0.44	4.04	4.50	11.4%	0.46	4.62	5.20	12.6%	0.58				
Weight not over 5 lb	4.06	4.30	5.9%	0.24	4.26	4.50	5.6%	0.24	4.91	5.20	5.9%	0.29				

* For BPM weights over 5 pounds, refer to the USPS price charts

* For barcoded machinable parcels prepared in mailings of at least 50 pieces, deduct \$0.03 per piece for the barcode discount.

This chart was prepared by Postal Consulting Services, Inc., (kathys@postalconsulting.com) for
 the Association for Postal Commerce(PostCom) * (703) 524-0096 *7/6/2010

Distribution beyond PostCom member companies requires permission from PostCom

Bound Printed Matter Presort and Carrier Route Postage Rates *

(Filed by the USPS on 7/6/10 to take effect on Jan. 2, 2011)

(All Rates Shown in Dollars)

	Zones 1 & 2				Zone 3				Zone 4				Zone 5			
	Curr. Rate	Prop Rate	% Diff	Amt Diff	Curr. Rate	Prop Rate	% Diff	Amt Diff	Curr. Rate	Prop Rate	% Diff	Amt Diff	Curr. Rate	Prop Rate	% Diff	Amt Diff
FLATS-PRESORTED /1 /2																
Per Piece,	1.246	1.301	4.4%	0.055	1.246	1.301	4.4%	0.055	1.246	1.301	4.4%	0.055	1.246	1.301	4.4%	0.055
PLUS Per Pound	0.138	0.148	7.2%	0.010	0.158	0.170	7.6%	0.012	0.200	0.211	5.5%	0.011	0.253	0.266	5.1%	0.013
FLATS-CARRIER ROUTE /1 /2																
Per Piece,	1.148	1.181	2.9%	0.033	1.148	1.181	2.9%	0.033	1.148	1.181	2.9%	0.033	1.148	1.181	2.9%	0.033
PLUS Per Pound	0.138	0.148	7.2%	0.010	0.158	0.170	7.6%	0.012	0.200	0.211	5.5%	0.011	0.253	0.266	5.1%	0.013
PARCELS-PRESORTED /3																
Per Piece,	1.452	1.514	4.3%	0.062	1.452	1.514	4.3%	0.062	1.452	1.514	4.3%	0.062	1.452	1.514	4.3%	0.062
PLUS Per Pound	0.164	0.181	10.4%	0.017	0.195	0.217	11.3%	0.022	0.235	0.258	9.8%	0.023	0.301	0.327	8.6%	0.026
PARCELS - CARRIER ROUTE /3																
Per Piece,	1.354	1.394	3.0%	0.040	1.354	1.394	3.0%	0.040	1.354	1.394	3.0%	0.040	1.354	1.394	3.0%	0.040
PLUS Per Pound	0.164	0.181	10.4%	0.017	0.195	0.217	11.3%	0.022	0.235	0.258	9.8%	0.023	0.301	0.327	8.6%	0.026
Zone 6																
FLATS-PRESORTED /1 /2																
Per Piece,	1.246	1.301	4.4%	0.055	1.246	1.301	4.4%	0.055	1.246	1.301	4.4%	0.055				
PLUS Per Pound	0.321	0.336	4.7%	0.015	0.362	0.379	4.7%	0.017	0.482	0.503	4.4%	0.021				
FLATS-CARRIER ROUTE /1 /2																
Per Piece,	1.148	1.181	2.9%	0.033	1.148	1.181	2.9%	0.033	1.148	1.181	2.9%	0.033				
PLUS Per Pound	0.321	0.336	4.7%	0.015	0.362	0.379	4.7%	0.017	0.482	0.503	4.4%	0.021				
PARCELS-PRESORTED /3																
Per Piece,	1.452	1.514	4.3%	0.062	1.452	1.514	4.3%	0.062	1.452	1.514	4.3%	0.062				
PLUS Per Pound	0.372	0.395	6.2%	0.023	0.427	0.443	3.7%	0.016	0.566	0.586	3.5%	0.020				
PARCELS - CARRIER ROUTE /3																
Per Piece,	1.354	1.394	3.0%	0.040	1.354	1.394	3.0%	0.040	1.354	1.394	3.0%	0.040				
PLUS Per Pound	0.372	0.395	6.2%	0.023	0.427	0.443	3.7%	0.016	0.566	0.586	3.5%	0.020				
Zone 7																
Zone 8																

* Single Piece and BPM Return Rates chart, and Destination Entry BPM chart available from PostCom

Each piece is subject to both a per piece rate and a per pound rate.

- /1 For barcoded automation-compatible flats prepared in mailings of at least 50 pieces, deduct \$0.03 per piece for the barcode discount. The barcode discount is not available for flats mailed at presorted DDU prices.
- /2 Subtract \$0.001 for each presorted or Carrier Route barcoded flat that complies with the requirements for the full-service Intelligent Mail option.
- /3 For barcoded machinable parcels prepared in mailings of at least 50 pieces, deduct \$0.03 per piece for the barcode discount. The barcode discount is not available for parcels mailed at presorted DSCF or DDU prices, or DBMC mail entered at an ASF (except Phoenix, AZ, ASF).

This chart was prepared by Postal Consulting Services, Inc. (kathys@postalconsulting.com) for
the Association for Postal Commerce(PostCom) * (703) 524-0096 * 7/6/2010

Distribution beyond PostCom member companies requires permission from PostCom

Bound Printed Matter Destination Entry Postage Rates *
(Filed by the USPS on 7/6/10 to take effect on Jan. 2, 2011)

(All Rates Shown in Dollars)

	DDU /1				DSCF				DNDC Zone 1 & 2				DNDC Zone 3			
	Curr. Rate	Prop Rate	% Diff	Amt Diff	Curr. Rate	Prop Rate	% Diff	Amt Diff	Curr. Rate	Prop Rate	% Diff	Amt Diff	Curr. Rate	Prop Rate	% Diff	Amt Diff
FLATS-PRESORTED /2 /3																
Per Piece,	0.451	0.540	19.7%	0.089	0.630	0.671	6.5%	0.041	1.026	1.084	5.7%	0.058	1.026	1.084	5.7%	0.058
PLUS Per Pound	0.024	0.012	(50.0)%	(0.012)	0.041	0.041	0.0%	0.000	0.065	0.064	(1.5)%	(0.001)	0.082	0.082	0.0%	0.000
FLATS-CARRIER ROUTE /2 /3																
Per Piece,	0.353	0.420	19.0%	0.067	0.532	0.551	3.6%	0.019	0.928	0.964	3.9%	0.036	0.928	0.964	3.9%	0.036
PLUS Per Pound	0.024	0.012	(50.0)%	(0.012)	0.041	0.041	0.0%	0.000	0.065	0.064	(1.5)%	(0.001)	0.082	0.082	0.0%	0.000
PARCELS-PRESORTED /4																
Per Piece,	0.657	0.753	14.6%	0.096	0.836	0.891	6.6%	0.055	1.234	1.297	5.1%	0.063	1.234	1.297	5.1%	0.063
PLUS Per Pound	0.025	0.023	(8.0)%	(0.002)	0.060	0.067	11.7%	0.007	0.074	0.082	10.8%	0.008	0.102	0.115	12.7%	0.013
PARCELS-CARRIER ROUTE /4																
Per Piece,	0.559	0.633	13.2%	0.074	0.738	0.771	4.5%	0.033	1.136	1.177	3.6%	0.041	1.136	1.177	3.6%	0.041
PLUS Per Pound	0.025	0.023	(8.0)%	(0.002)	0.060	0.067	11.67%	0.007	0.074	0.082	10.8%	0.008	0.102	0.115	12.7%	0.013
DNDC Zone 4																
DNDC Zone 5																
FLATS-PRESORTED /2 /3																
Per Piece,	1.026	1.084	5.7%	0.058	1.026	1.084	5.7%	0.058								
PLUS Per Pound	0.132	0.133	0.8%	0.001	0.187	0.191	2.1%	0.004								
FLATS-CARRIER ROUTE /2 /3																
Per Piece,	0.928	0.964	3.9%	0.036	0.928	0.964	3.9%	0.036								
PLUS Per Pound	0.132	0.133	0.8%	0.001	0.187	0.191	2.1%	0.004								
PARCELS-PRESORTED /4																
Per Piece,	1.234	1.297	5.1%	0.063	1.234	1.297	5.1%	0.063								
PLUS Per Pound	0.148	0.166	12.2%	0.018	0.210	0.231	10.0%	0.021								
PARCELS-CARRIER ROUTE /4																
Per Piece,	1.136	1.177	3.6%	0.041	1.136	1.177	3.6%	0.041								
PLUS Per Pound	0.148	0.166	12.2%	0.018	0.210	0.231	10.0%	0.021								

* Single Piece and BPM Return Rates chart, and BPM Presort and Carrier Route Rates chart available from PostCom

- /1 DDU price is not available for presorted flats that weigh 1 pound or less.
- /2 For barcoded automation-compatible flats prepared in mailings of at least 50 pieces, deduct \$0.03 per piece for the barcode discount. The barcode discount is not available for flats mailed at presorted DDU prices.
- /3 Subtract \$0.001 for each presorted or Carrier Route flat that complies with the requirements for the full-service Intelligent Mail option.
- /4 Parcels: For barcode discount, deduct \$0.03 per piece (non-Carrier Route machinable parcels only). Barcode discount not available for parcels mailed at presorted DSCF or DDU prices, or DNDC mail entered at an ASF (except Phoenix AZ ASF).

This chart was prepared by Postal Consulting Services, Inc. (kathys@postalconsulting.com) for
the Association for Postal Commerce(PostCom) * (703) 524-0096 * 7/6/2010

Distribution beyond PostCom member companies requires permission from PostCom

Address Correction Service (ACS) Fees
(Filed by the USPS on 7/6/10 to take effect Jan. 2, 2011)
(All Rates Shown in Cents)

Subclass/Rate Category	Current Rates	New Rates	% Change	Amount Change
ACS Manual (hardcopy) (per notice issued)	50.0	52.0	4.0%	2.0
First-Class Mail ACS Electronic (per notice issued /1)	10.0	10.0	0.0%	0.0
Standard Mail ACS Electronic (per notice issued /1)	26.0	27.0	3.8%	1.0
OneCode ACS – First-Class Mail Letters (per notice issued /2)	8.0	9.0	12.5%	1.0
OneCode ACS – Standard Mail Letters (per notice issued /2)	20.0	21.0	5.0%	1.0
Intelligent Mail Barcode Full-Service correction, each /3 /4	0.0	0.0	NA	NA

- /1 Existing electronic ACS, requiring human-readable keyline information on mailpiece.
- /2 OneCode ACS, using Intelligent Mail Barcode. For First-Class Mail, the first two notices on a given address change are **2 cents each (no change)**, after that the above per notice fee applies. For Standard Mail, the first two notices on a given address change are charged at **5 cents each (no change)**, after that the above per notice fee applies.
- /3 Full-service, Automated and Electronic Address Correction Service is available to mailers who can receive computerized address corrections and meet barcoding, address hygiene, and other mail preparation requirements.
- /4 Upon request of the mailer, full-service Address Correction Service is available for mailings of First-Class Mail automated letters, cards, and flats, Standard Mail automation letters and flats, Standard Mail Carrier Route, High Density, and Saturation letters, Periodicals Outside-County barcoded or Carrier Route letters and flats, Periodicals Within-County automation or Carrier Route letters and flats, and Bound Printed Matter barcoded Presort non-DDU flats. The mailings must comply with the requirements for the Full-service Intelligent Mail option. Full-service Address Correction Service is not available for duplicate address correction notices for a given address, after a specified period following the initial notice, for Standard Mail, Periodicals, and Bound Printed Matter mailings.

CONFIRM Service Fees
(Filed by the USPS on 7/6/10 to take effect on Jan. 2, 2011)
(All Rates Shown in Dollars)

Service Level	Current Fees	New Fees	% Change	Amount Change
Bronze Subscription Level (1 year, one ID code, up to 200,000 scans) Additional Scans Fee (block of 10,000)	1,000.00 250.00	1,040.00 250.00	4.00% 0.00%	40.00 0.00
Silver Subscription Level (3 months, one ID code, up to 15 million scans) Additional Scans Fee (for block of 2 million scans)	2,000.00 500.00	2,080.00 500.00	4.00% 0.00%	80.00 0.00
Gold Subscription Level: (1 year, one ID code, up to 50 million scans) Additional Scans Fee (for block of 6 million scans)	7,500.00 800.00	7,950.00 800.00	6.00% 0.00%	450.00 0.00
Platinum Subscription Level (1 year, three ID codes, unlimited scans)	25,000.00	32,000.00	28.00%	7,000.00
Additional ID Code Fee (Annual)	2,500.00	2,500.00	0.00%	0.00
Additional ID Code Fee (Quarterly)	900.00	900.00	0.00%	0.00

*This chart was prepared by Postal Consulting Services, Inc., (kathys@postalconsulting.com) for the Association for Postal Commerce (PostCom) * (703) 524-0096 * 7/6/2010*

Distribution beyond PostCom member companies requires permission from PostCom